

Sales Coach & Master Certified Trainer Doug Dvorak to Provide Sales Training to Yale Realty & Financial Advisors on January 31, 2024, in Miami, FL

Chicago, Illinois, January 31, 2024: Doug Dvorak is pleased to announce that he will be conducting sales training and sales coaching programs to The Yale Realty & Financial Advisors sales team at their annual sales meeting on January 31, 2024, in Miami, FL

About Yale Realty & Financial Advisors:

Yale Realty & Capital Advisors is an award-winning, national boutique-style firm focused exclusively on the Manufactured Housing and Recreational Vehicle Resorts industries. We provide customized brokerage, financing, and equity services to both owners and investors. To date, Yale Realty has completed more than \$5.54 billion in production and is the fastest-growing mortgage financing firm that specializes in this sector.

The well-known sales coach and motivational speaker, who has delivered presentations and workshops in more than 100 countries to over a million people, will be working with ALA to help its team by covering the importance of motivation & leadership.

In his workshops, Dvorak discusses issues, such as helping teams work together, allowing them to have fun without sacrificing efficiency and productivity, resulting in improved overall morale, increases in productivity and reductions in overall turnover.

To learn more about Doug Dvorak and his workshops, visit his site online salescoach.us or contact him directly at (847) 359-6969.

About Doug Dvorak: Doug Dvorak is the world's leading motivational speaker, [sales trainer & sales coach](https://salescoach.us). He speaks over 50 times per year around the globe. Dvorak is a member of the motivational speaker hall of fame, is a CSP (Certified Speaking Professional) and holds a BS, MBA & Doctor of Laws, hc. Dvorak is also a graduate of Second City, the oldest & most prestigious improvisational comedy school in the world.

Company: The Sales Coaching Institute

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