Doug Dvorak to provide Sales Excellence Training to TBP Converting Sales Team on July 25, 2023, in Philadelphia, PA.

Chicago, Illinois, July 25, 2023: Doug Dvorak is pleased to announce he will be conducting a sales excellence & customer success skills training program for the TBP Converting sales team in Philadelphia, PA on July 25, 2023.

About TBP Converting:

TBP Converting is a custom fabricator, distributor, and manufacturer. For those who do not need custom solutions, we offer more than 20,000 name-brand bonding and sealant products in our on-site warehouse.

The well-known <u>sales coach</u> and motivational speaker, who has delivered presentations and workshops in more than 100 countries to over a million people, will be working with TBP to help its team by covering the importance of sales and leadership.

In his workshops, Dvorak discusses issues, such as helping teams work together, allowing them to have fun without sacrificing efficiency and productivity, resulting in improved overall morale, increases in productivity and reductions in overall turnover.

To learn more about The Sales Coaching Institute and Doug Dvorak's workshops, visit his site online <u>salescoach.us</u> or contact him directly at (847) 359-6969.

About Doug Dvorak: Doug Dvorak is the world's leading motivational speaker, sales trainer & sales coach. He speaks over 50 times per year around the globe. Dvorak is a member of the motivational speaker hall of fame, is a CSP (Certified Speaking Professional) and holds a BS, MBA & Doctor of Laws, hc. Dvorak is also a graduate of Second City, the oldest & most prestigious improvisational comedy school in the world.

Company: The Sales Coaching Institute

Address: 1061 W. 16th St. #306,

City: Chicago State: Illinois Zip code: 60608

Telephone number: (847) 359-6969