## Doug Dvorak to present sales excellence training to the TBP Inside Sales Team in Philadelphia, PA on February 15, 2023!

Philadelphia, PA, February 15, 2023: Doug Dvorak is pleased to announce he will be presenting a full day of <u>sales excellence training</u> to the TBP Inside Sales Team at their Winter Sales Kick-off meeting!

The well-known sales coach and motivational speaker, who has delivered presentations and workshops in more than 100 countries to over a million people, will be working with CompTIA to help its team by covering the importance of sales and leadership.

In his workshops, Dvorak discusses issues, such as helping teams work together, allowing them to have fun without sacrificing efficiency and productivity, resulting in improved overall morale, increases in productivity and reductions in overall turnover.

To learn more about Doug Dvorak and his workshops, visit his site online dougdvorak.com or contact him directly at (847) 359-6969.

**About Doug Dvorak:** Doug Dvorak of <u>The Sales Coaching Institute</u> is the world's leading motivational speaker, sales trainer & sales coach. He speaks over 50 times per year around the globe. Dvorak is a member of the motivational speaker hall of fame, is a CSP (Certified Speaking Professional) and holds a BS, MBA & Doctor of Laws, hc. Dvorak is also a graduate of Second City, the oldest & most prestigious improvisational comedy school in the world.

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