

Doug Dvorak to Speak to Longchamp US in Miami

Chicago, Illinois, September 24, 2022: Doug Dvorak is pleased to announce he will provide training to the Longchamp US team in Miami, FL on September 26-27.

The world-renowned sales coach and motivational speaker, who has presented to over a million people in more than 100 countries, will entertain and educate the Longchamp team with his special brand of [sales excellence and motivation training](#).

Longchamp is a French leather goods company, founded in Paris in 1948. The company pioneered luxury leather-covered pipes before expanding into small leather goods. Longchamp debuted women's handbags in 1971, becoming one of France's leading leather goods makers. Today, the company designs and manufactures leather and canvas handbags, luggage, shoes, travel items, fashion accessories, and women's ready-to-wear. The house does business in 80 countries through around 1,500 retail outlets.

Dvorak's presentations engage individuals and improve performance by focusing on techniques and tools that can be used immediately. In addition to cutting edge sales strategies, he also discusses servant leadership strategies, in which individuals in positions of leadership achieve authority through empathy, listening, foresight and awareness.

In his team building workshops, Dvorak encourages attendees to learn how to have fun at work without sacrificing efficiency and productivity. This results in improved overall morale, increased productivity, and reductions in overall turnover.

To learn more about Doug Dvorak and The Sales Coaching Institute, visit salescoach.us or contact him directly at 847-359-6969.

About Doug Dvorak: Doug is the world's leading motivational speaker, sales trainer, and sales coach. He speaks over 50 times per year around the globe. A member of the motivational speaker hall of fame and a CSP (Certified Speaking Professional), Doug holds a BS, MBA & Doctor of Laws, hc. He is also a graduate of Second City, the oldest and most prestigious improvisational comedy school in the world.

Company: [The Sales Coaching Institute](https://salescoach.us)

Address: 1061 W. 16th St. #306

City: Chicago

State: Illinois

Zip code: 60608

Telephone: 847-359-6969