

Doug Dvorak to Speak to COOP by Ryder in Miami

Chicago, Illinois, September 17, 2022: Doug Dvorak is pleased to announce he will present to the COOP by Ryder sales team in Miami, FL on Monday, September 19.

The industry-leading sales coach and motivational speaker, who has delivered presentations and workshops in more than 100 countries to over a million people, will entertain and education the COOP by Ryder team with his special brand of [sales and motivation training](#).

COOP by Ryder is a vehicle-sharing platform that connects businesses who have idle trucks, tractors, and trailers with other trusted companies that need to rent commercial vehicles. With COOP, businesses can find the vehicles they need when they need them and can generate revenue by renting out their vehicles when they are idle.

Dvorak's presentations engage individuals and improve performance by focusing on sales techniques and tools that can be used immediately. In addition to cutting edge strategies, he also discusses servant leadership strategies, in which individuals in positions of leadership can achieve authority by through empathy, listening, foresight and awareness.

In his team building workshops, Dvorak discusses issues, such as helping teams work together, allowing them to have fun without sacrificing efficiency and productivity, resulting in improved overall morale, increases in productivity and reductions in overall turnover.

To learn more about Doug Dvorak and The Sales Coaching Institute, visit salescoach.us or contact him directly at 847-359-6969.

About Doug Dvorak: Doug is the world's leading motivational speaker, sales trainer, and sales coach. He speaks over 50 times per year around the globe. A member of the motivational speaker hall of fame and a CSP (Certified Speaking Professional), Doug holds a BS, MBA & Doctor of Laws, hc. He is also a graduate of Second City, the oldest and most prestigious improvisational comedy school in the world.

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