Doug Dvorak to Speak Live at Elevate Leadership Summit

Chicago, Illinois, May 18, 2022: Doug Dvorak is honored to announce he will speak in person at the Elevate Leadership Summit in Pocatello, Idaho on Thursday, May 19.

The world-renowned sales coach, who has delivered presentations and workshops in more than 100 countries to over a million people, will work with Elevate to help its team uncover the importance of <u>sales and leadership</u>.

The Elevate Leadership Summit is an annual non-profit conference dedicated to developing effective and engaged leaders at all levels. The summit provides access to world-class presenters and content with immediately actionable steps to develop leadership, coaching, and mentoring skills that enable high performing organizations.

The summit also increases networking and collaboration opportunities, informs professionals on leadership and development skills, and provides opportunities for innovation for implementation in their organizations. It fosters collaboration between managers and their employees, encourages the development of new ideas at all levels, and allows attendees to effectively align strategy with execution.

Dvorak's presentations engage individuals and improve leadership performance by focusing on techniques and tools that can be used immediately. Additionally, within his workshops, he discusses the three pillars of leadership, which includes purpose, passion and vision.

He also discusses servant leadership strategies, in which individuals in positions of leadership can achieve authority by better understanding and implementing core concepts of what he calls servant leadership strategies, including empathy, listening, foresight and awareness.

In his team building workshops, Dvorak discusses issues, such as helping teams work together, allowing them to have fun without sacrificing efficiency and productivity, resulting in improved overall morale, increases in productivity and reductions in overall turnover.

To learn more about Doug Dvorak and his workshops, visit his site online <u>Salescoach.us</u> or contact him directly at 847-241-4860.

About Doug Dvorak: Doug Dvorak is an industry-leading sales coach and trainer who is one of the most well-traveled working today. Dvorak is a CSP (Certified Speaking Professional) and a graduate of Flagler College in Florida, as well as a member of several prestigious speaker organizations.

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