

ENGS Commercial Finance to Receive Sales and Motivation Training

Chicago, Illinois, December 14, 2021: Doug Dvorak is pleased to announce he will be in Itasca, IL tomorrow to deliver [sales and motivation training](#) to more than 40 sales professionals and executive leadership staff at ENGS Commercial Financial.

Trusted for over 65 years, ENGS continues to lead the commercial finance marketplace with comprehensive and innovative solutions for transportation, industrial and construction industries.

Dvorak is an industry-leading sales coach and motivational speaker who has delivered workshops and keynotes in more than 100 countries to over a million people. He will be working with ENGS to help its sales team with his proven approach to successful selling; his presentation will also include some motivational elements.

Dvorak's workshops engage individuals and improve performance by giving them techniques and tools they can use immediately. He also discusses leadership strategies that help leaders achieve authority by better understanding and implementing core concepts of what he calls "servant leadership strategies." These include Empathy, Listening, Foresight and Awareness.

In his training, Dvorak covers how to help teams work together so they can have fun without sacrificing efficiency and productivity. He believes this results in improved overall morale, increased productivity and reduced overall turnover.

To learn more about Doug Dvorak and [The Sales Coaching Institute's](#) workshops, visit salescoach.us contact him directly at 847-241-4860.

About Doug Dvorak: Doug Dvorak is a master certified sales trainer and motivational keynote speaker who is one of the most well-traveled working today. Dvorak is a CSP (Certified Speaking Professional) and a graduate of Flagler College in Florida. He is also a member of several prestigious speaker organizations.

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