Doug Dvorak to Deliver Sales Leadership Training to Bruker Corporation

Chicago, Illinois, June 18, 2021: Doug Dvorak is honored to announce he will be in Chicago, Il on Wednesday, June 23 to present a half-day sales leadership training program to Bruker Corporation's senior leadership team. A Fortune 1000 company, Bruker Corporation manufactures scientific instruments for molecular and materials research, as well as for industrial and applied analysis.

Dvorak has delivered more than 1,000 presentations and sales workshops in more than 100 countries to over a million people during his career. He will be working with Bruker to help its senior leadership team with his proven approach to successful selling in addition to providing them with motivational tools as they bounce back from the COVID-10 pandemic.

Dvorak's workshops engage individuals and improve leader performance by giving them applicable techniques and tools they can use immediately. Additionally, he talks about the three pillars of leadership – Purpose, Passion and Vision. He also discusses leadership strategies by which leaders can achieve authority by better understanding and implementing core concepts of what he calls "servant leadership strategies." These include Empathy, Listening, Foresight and Awareness.

In his training, Dvorak covers how to help teams work together so they can have fun without sacrificing efficiency and productivity. He asserts this results in improved overall morale, increases in productivity and reductions in overall turnover.

To learn more about Doug Dvorak and his workshops, visit his site online <u>salescoach.us</u> or contact him directly at 847-241-4860.

About Doug Dvorak: <u>Doug Dvorak</u> is a master certified sales trainer and motivational keynote speaker who is one of the most well-traveled presenters in the world today. Dvorak is a CSP (Certified Speaking Professional) and a graduate of Flagler College in Florida. He is also a member of several prestigious speaker organizations.

Company: Doug Dvorak

Address: 1061 W. 16th St. #306

City: Chicago State: Illinois Zip code: 60608

Telephone number: 847-241-4860